



STATE TREASURER OF NORTH CAROLINA DALE R. FOLWELL, CPA

## INVESTMENT MANAGEMENT DIVISION

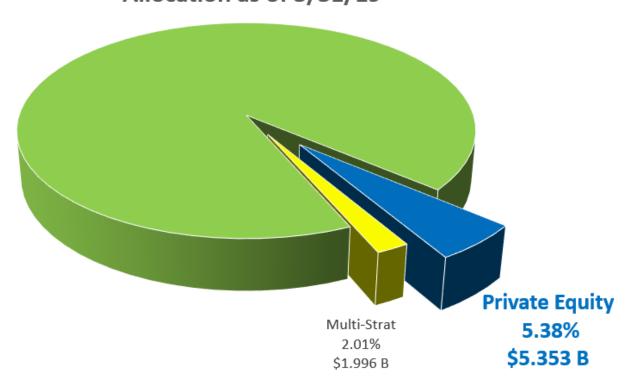
# Private Equity Update

May 22<sup>nd</sup>, 2019



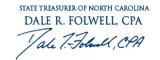
# Statutory Allocation

## Allocation as of 3/31/19



- Private Equity + Multi-Strat = 7.39% ——— below 8.75% Legislative cap
- Private Equity = 5.38% below Policy Target of 6%





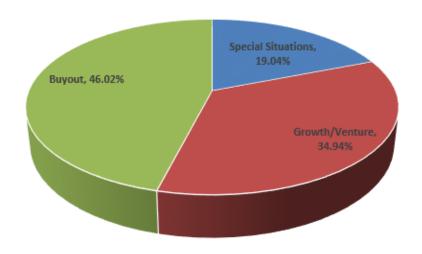
## Performance

Private Equity Portfolio			USD in Millions
Net of Fees as of December 31, 2018 or latest available	Since Inception	Vintage '88 to '09	Vintage '10 to Present
Number of Funds	149	98	51
Called Capital	\$9,550.4	\$5,462.7	\$4,087.7
Distributed Capital	\$7,910.5	\$6,331.9	\$1,578.6
DPI	0.83x	1.16x	0.39x
Residual Value	\$5,430.7	\$1,384.9	\$4,045.8
Total Value	\$13,341.2	\$7,716.8	\$5,624.4
TVPI	1.40x	1.41x	1.38x
Gain/(Loss)	\$3,790.8	\$2,254.1	\$1,536.7
IRR	8.67%	7.28%	14.70%
K&S PME			
S&P 500		0.92x	1.12x
Russell 3000	0.97x	0.92x	1.13x
MCSCI ACWI	1.05x	1.00x	1.17x





# Private Equity Composition



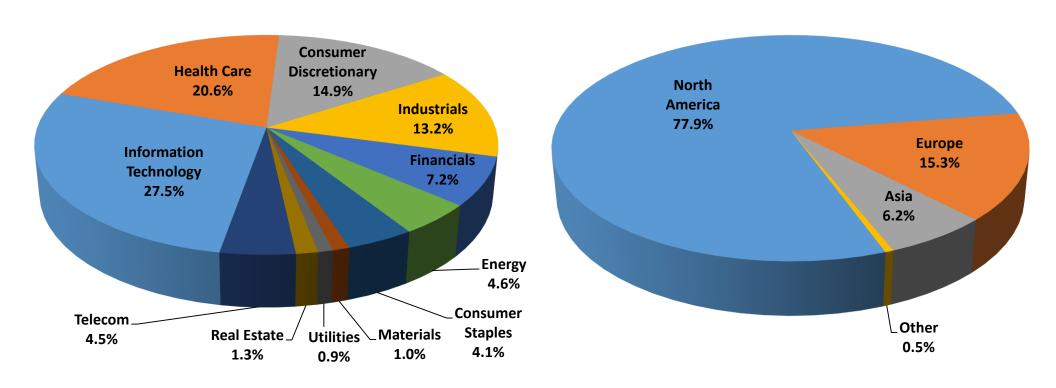
Policy Relative to Actual Portfolio Weights					
Strategy	# of Funds	Policy Range			Actual (3/31/2019)
		MIN	TARGET	MAX	% of FMV*
Buyout	41	35%	50%	65%	46.02%
Growth/Venture	40	10%	20%	30%	34.94%
Special Situations	20	15%	30%	45%	19.04%
Fund of Funds	12	-	-	-	-
TOTAL	113				100%



## Private Equity Composition

#### **GICS Industry Allocation\***

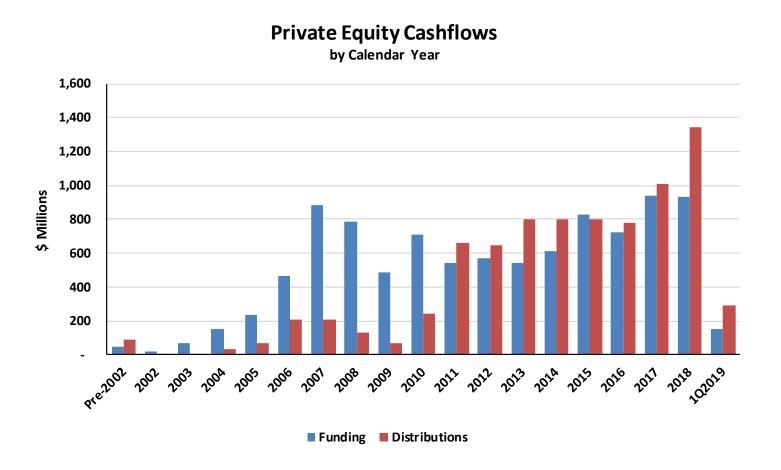
#### Geographic Allocation\*



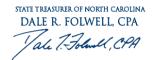


## Private Equity Cash Flow Detail

> 7 out of the last 8 full calendar years, distributions have exceeded funding







# Private Equity Co-investment Detail

	Invested			Projected	Investment	Base	Case
Investment	(\$M's)	Industry	Geography	Hold	Date	IRR	MOIC
BANFF	\$40	Software	USA	5	9/30/2018	19.4%	2.2x
Quarry	\$38	Insurance	USA	5	6/30/2018	16.4%	2.4x
Hulk+Betty	\$100	Industrials	N America	4	3/31/2019	20.6%	2.1x
Rainbow	\$40	Secondary	N Europe	5	1/31/2019	18.1%	2.2x
Talk	\$30	Social Media	Asia	2	2/28/2019	37.6%	2.8x
TOTAL	\$248					21.4%	2.2x

Potential Savings (\$M's)				
Mgmt Fee	Carry	Total		
\$4.0	\$8.8	\$12.8		
\$3.8	\$10.0	\$13.8		
\$8.0	\$19.8	\$27.8		
\$4.0	\$8.6	\$12.6		
\$1.2	\$10.6	\$11.8		
\$21.0	\$57.7	\$78.7		

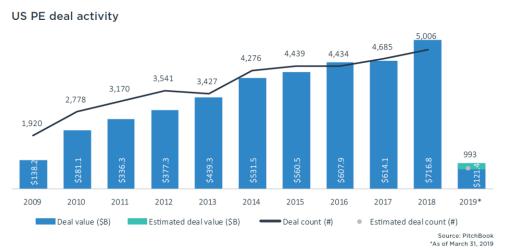
Note 1: Total IRR is a weighted average of the investment IRRs.

Note 2: Fee structure assumes a 2% Mgmt Fee and 20% GP Carry





## Market Trends – Buyout Activity





#### 2019 off to a slow start

- both deal count and value declined more than 25% vs. 1Q18.
- 1Q19 exit activity declined sequentially more than 40%.

#### Deals typically take 12-16 weeks to close.

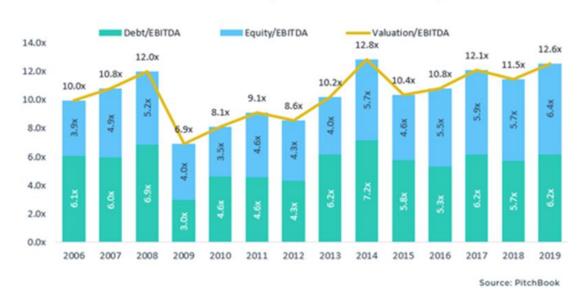
- Many 1Q19 transactions were negotiated during 4Q18's volatility.
- Likely caused GPs to hold onto investments due to negative valuation pressures.
- Expect higher levels of deal and exit activity .



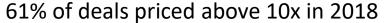


# Market Trends – Buyout Pricing

#### Median US PE Buyout EV/EBITDA Multiples



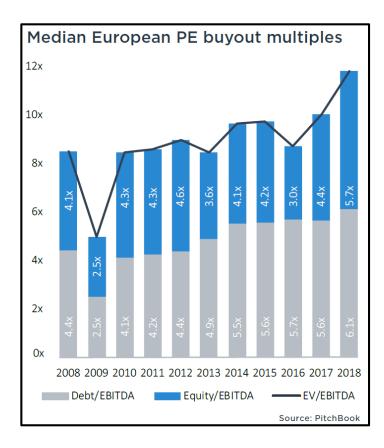
2018 multiples declined slightly, but 1Q19 up



- highest rate on record
- GPs targeting faster growing companies



- trend of outperformance by those using a higher rate of add-ons







## Market Trends – VC

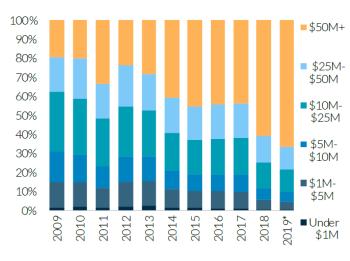
#### Capital invested stays strong, despite tepid deal volume



# \$50 million+ deals continue to take more share of total deal value



\*As of March 31, 2019



PitchBook-NVCA Venture Monitor \*As of March 31, 2019

## IPOs proportion of exit value continues to hover around 50%

